

Hostess with the Mostest Discounts

So you want some free stuff from Mary Kay? Me too! Here's how to host a skin care party over Zoom.

VIRTUAL PARTY

1. Discuss a few time slots Shelby has available for you to offer your group of gals for the party.
Cell: 734-626-6267 | Email: shelbylewismarykay@gmail.com
2. Contact 3-6 awesome women who would love to hop on a one-hour Zoom for pampering and prizes.
Friends, Family, Relatives, Coworkers, Neighbors, Church Contacts, Children's Friend's Moms
3. Choose a time that works for everyone who is able to join.
4. Let Shelby know:
 - a. Confirmed Date & Time
 - b. First Names of these fabulous women
 - c. Their Skin Types – Normal/Dry or Combination/Oily
 - d. Mailing Address(es) to send samples to
(If they are local to you, you can have all of the samples sent to your house to distribute or Shelby can mail them directly to their homes. Whatever works best!)
5. Shelby will send you a Zoom link for the call, so you can send it around to your friends.
6. Show up for the Zoom call and ENJOY treating your friends to these yummy products!
7. Regardless of how much is purchased or not at the party, you will receive...

\$50 OFF of a \$75+ purchase!

8. Tell Shelby which products you'd like for your much-earned shopping spree as an amazing **VIRTUAL HOSTESS**, and she will get your goodies to you as soon as possible.

| | | CONTACTED | COMING! |
|------------------|-------|--------------------------|--------------------------|
| AWESOME WOMAN #1 | _____ | <input type="checkbox"/> | <input type="checkbox"/> |
| AWESOME WOMAN #2 | _____ | <input type="checkbox"/> | <input type="checkbox"/> |
| AWESOME WOMAN #3 | _____ | <input type="checkbox"/> | <input type="checkbox"/> |
| AWESOME WOMAN #4 | _____ | <input type="checkbox"/> | <input type="checkbox"/> |
| AWESOME WOMAN #5 | _____ | <input type="checkbox"/> | <input type="checkbox"/> |
| AWESOME WOMAN #6 | _____ | <input type="checkbox"/> | <input type="checkbox"/> |

When you call, text, or email your friends about this, keep it light and exciting. This is FUN! You can say:

“Hi there! I'm hosting a virtual pampering party so I can get a discount on some Mary Kay products *and* treat YOU to some pampering too! Will you join me on a one-hour Zoom call next week? There are some free giveaway drawings, and we all get to try samples of everything. The beauty consultant will do all of the work. All we have to do is show up, put yummy stuff on our faces, and enjoy each other's company. I've done one before and it was really fun. We have a couple of options. When works best for you? (...) Yay, I'm excited! Thanks for joining. See you then.”

★ You're going to do GREAT! ★
And they are going to *love* this treat you're gifting them.

Shelby Lewis
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